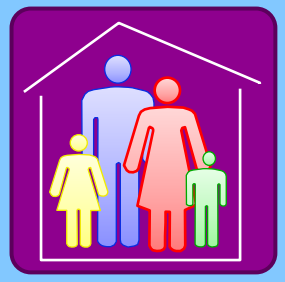
www.grihastha.org



Grihastha Institute of Family Management

A Social Enterprise of Medha Jananam Foundation

Drawing Personality Charts

Krishna Sharma

Oct 1, 2013

CSIM, Hyderabad

Krishna Sharma - krishna@grihastha.org


What makes it easy to understand and manage everything in life?
मेधा जननम्
Ignite the Intellect
The simple, elegant, practical and powerful Framework of Aum



Saha na vavatu !

Let us be together !

Let us get it together !

Let us become better together !

Let there be no acrimony among us !

Let harmony Prevail !

Krishna Sharma - krishna@grihastha.org

Which place is that ?

Where you don't leave in the middle, no matter what ?



Krishna Sharma - krishna@grihastha.org

People are different

- What do you do about it ?
  - A: We will go with whom we like and that is it
  - B: If they can be as logical / loving / systematic / .. as me !
  - C: People are going to be different, and I need to manage them
  - D: I love to study the differences among people
  - E: Other ?

- How long does it take to know a person?
  - Reduce the time from years and decades to weeks and days
  - Learn to draw "Personality Charts"

Krishna Sharma - krishna@grihastha.org

Where to start ?

Don't start the analysis with yourself.

Don't start the analysis with the most irritating person in your life.

Start with nature / god.

Why nature creates diversity ?

The only philosophy in the world that
addressed and answered this question reasonably well is Indic philosophy.

(Not a subject of discussion in this workshop)

How nature creates diversity ?

Answers to this question comes from various quarters:
Indian Philosophy, Biology, psychology, sociology, etc.

The "personality chart" is a result of all of those answers consolidated together.

Like Vishnu Sharma.

Krishna Sharma - krishna@grihastha.org

7 billion people – 10 keys



You don't have 7 billion keys on your phone to reach the 7 billion people.

You just have 10 keys.

Every one is a combination.

People are infinitely diverse.

But that comes from a combination of variations in few factors.

Krishna Sharma - krishna@grihastha.org

Three Layers

Our personality has three layers

Branch Layer	Characteristics acquired from environment	Language Cuisine Dressing style Fads, etc.
Seed Layer	Characteristics unique to Individuals but repeat in every sample population	Gender Interests Unique Skills
Ground Layer	Characteristics common to all People	Appetite Energy Empathy

Krishna Sharma - krishna@grihastha.org

Personality chart

Layer	Trait	Values
Branch Layer	Language	
	Culture	
	Fads	
	…	
Seed Layer	Gender	Male / Female
	Balance	Net Giver / Net Taker
	Color	Green / Yellow / Red / Blue
	Aspect	Functional / Magical
Ground Layer	Empathy	Zero to Infinity
	Energy	Zero to Infinity
	Appetite	Zero to Infinity
	Harmony	Zero to Infinity
	Awareness	Innocent to Intelligent
	Media	Ill-formed, Broken, Well-formed

Krishna Sharma - krishna@grihastha.org

Intelligent kid

Will he/she become

A scientist ?

A politician ?

An engineer ?

An entrepreneur ?

A writer ?

Determined by seed layer

Can you force ?

What if you teach science, if the seed is ‘politician’ ?

Plays ‘politics’, in stead doing ‘research’

Krishna Sharma - krishna@grihastha.org

Quiz: Which Layer ?

Players

Cricketer

Carnatic musicians

Eunuchs

Bala Murali Krishna

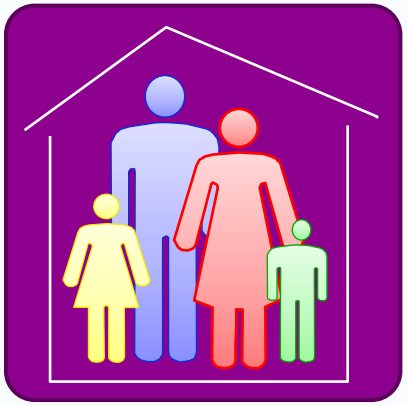
Mahatma Gandhi

Krishna Sharma - krishna@grihastha.org

Three Layers

Branch Layer	Changes With environment	Multi List	Visible Rooms
Seed Layer	Stays for lifetime	Radio Buttons	Dark Rooms
Ground Layer	Increases / decreases somewhat with exposure and experiences	Range Slider	Same Room

Krishna Sharma - krishna@grihastha.org



Colors

Krishna Sharma - krishna@grihastha.org

Behavioral evolution

All mosquitoes are same (more or less)
All fish (of the same species) are same (more or less)
All chickens are same (more or less)
All buffalos are same (more or less)

All bullocks are not same (they have varied temperament)
All dogs are not same (they have personality)
All lions are not same (only females hunt)
All ants are not same (they have distinct function)

What is Natures' formula to create diversity ?
Same but different !
Only species that have classes with in them can form societies.

Human body would be a lump of meet, if all cells are of the same type

Krishna Sharma - krishna@grihastha.org

Classes in human species

- How many classes are in Ants ?
  - Three classes (They are there, modern science discovered it)
- How many classes are in humans?
  - Four (They are there, and ancient Indians discovered it)
  - I call them Indic Colors, to acknowledge the origin or simply 'Colors'
  - Green, Yellow, Red, Blue
  - Brought to light by Krishna Sharma, Founder, Medha Jananam
  - What you see and what your brother sees in life is based on the Color

- The Color determines
  - What you see and what you don't see in life
  - What you care to understand, what you don't care to understand
  - What you enjoy and what you don't enjoy
  - What drives you and what bores you
  - Your very model of life

Krishna Sharma - krishna@grihastha.org

Application Areas

Understanding, Improving, Managing and Simplifying:

Families
Organizations

Psychiatry
Criminology

Policy

Education System
Civilizations
History

Religions & Spirituality

Krishna Sharma - krishna@grihastha.org